

Wistron Corporation

Investor Presentation



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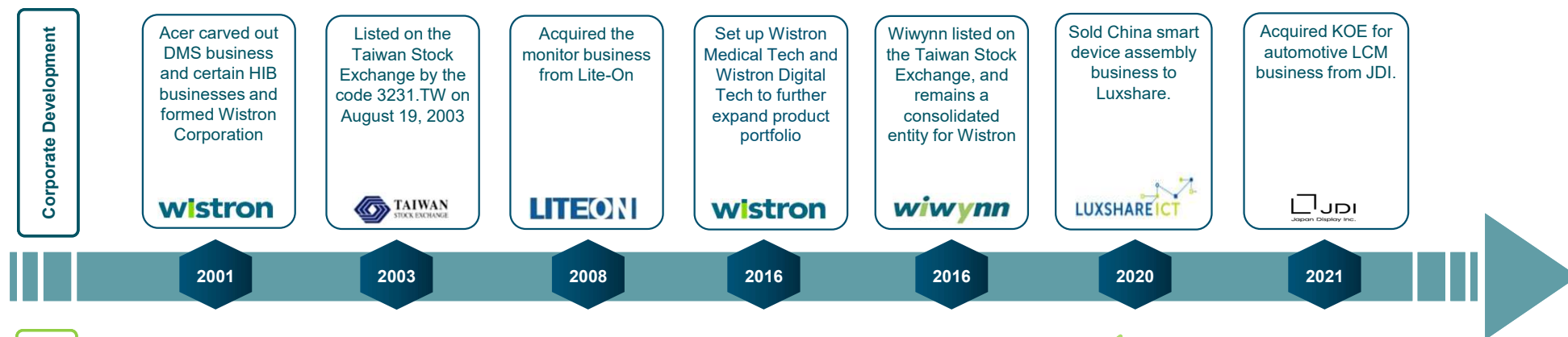
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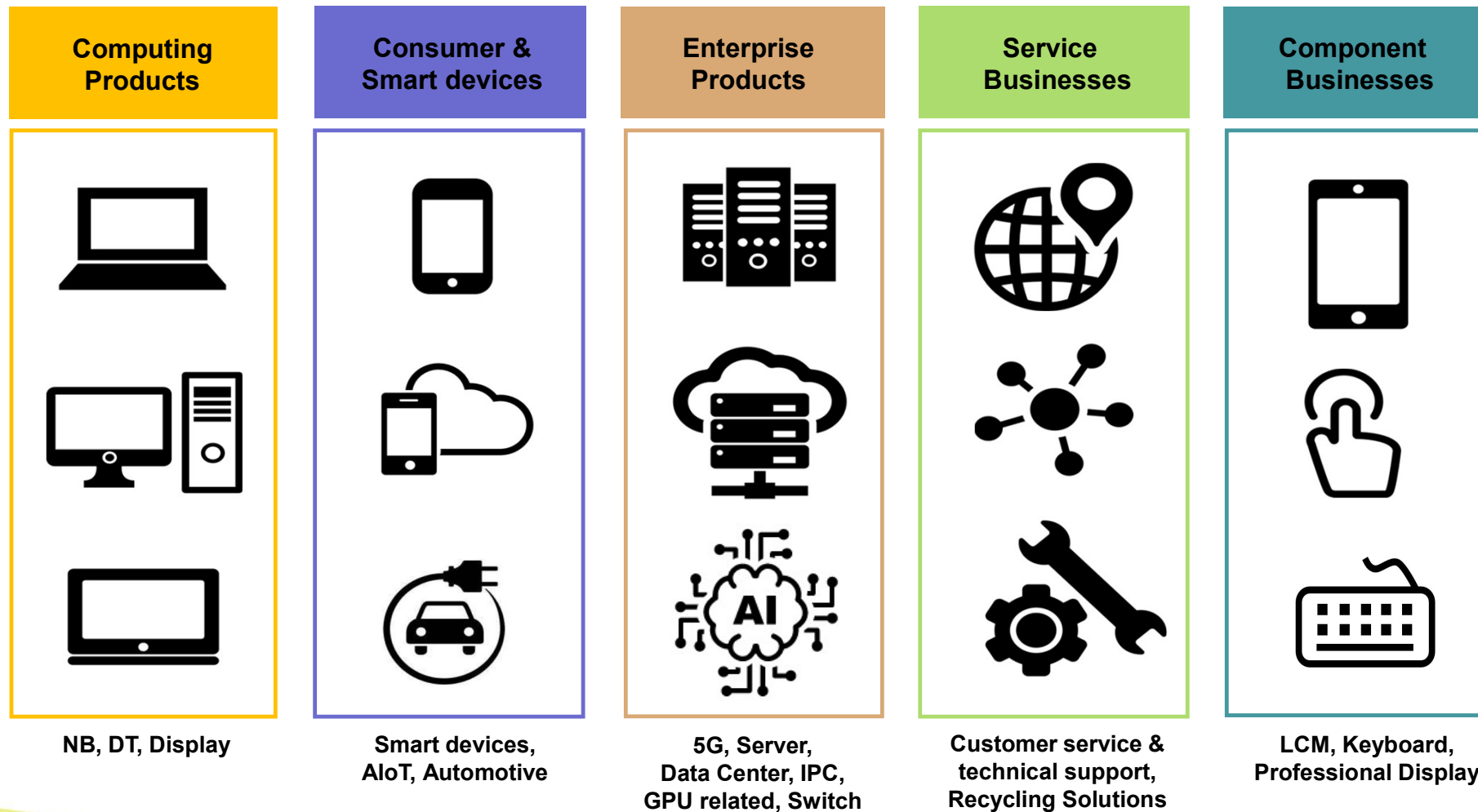
Corporate Overview



Financial Snapshot

NT\$ B	2016	2017	2018	2019	2020	2021
Revenue	659.9	836.1	889.5	878.3	845.0	862.0
Gross Profit	31.6 4.8%	31.6 3.8%	37.6 4.2%	42.2 4.8%	46.0 5.4%	51.1 5.9%
Operating Profit	6.0 0.9%	5.9 0.7%	10.8 1.2%	13.3 1.5%	14.4 1.7%	16.4 1.9%
Net Profit	3.0 0.4%	3.9 0.5%	4.9 0.6%	6.8 0.8%	8.6 1.0%	10.5 1.2%

A Technology Powerhouse for ICT Products



Multiple Growth Drivers In Place



Core Business

- Notebook
- Desktop
- Server
- Monitor
- Smart Device



Value-added Business

- GPU Server & AI Accelerators
- Professional display
- AIoT
- LCM
- Accessory
- Recycling Solutions

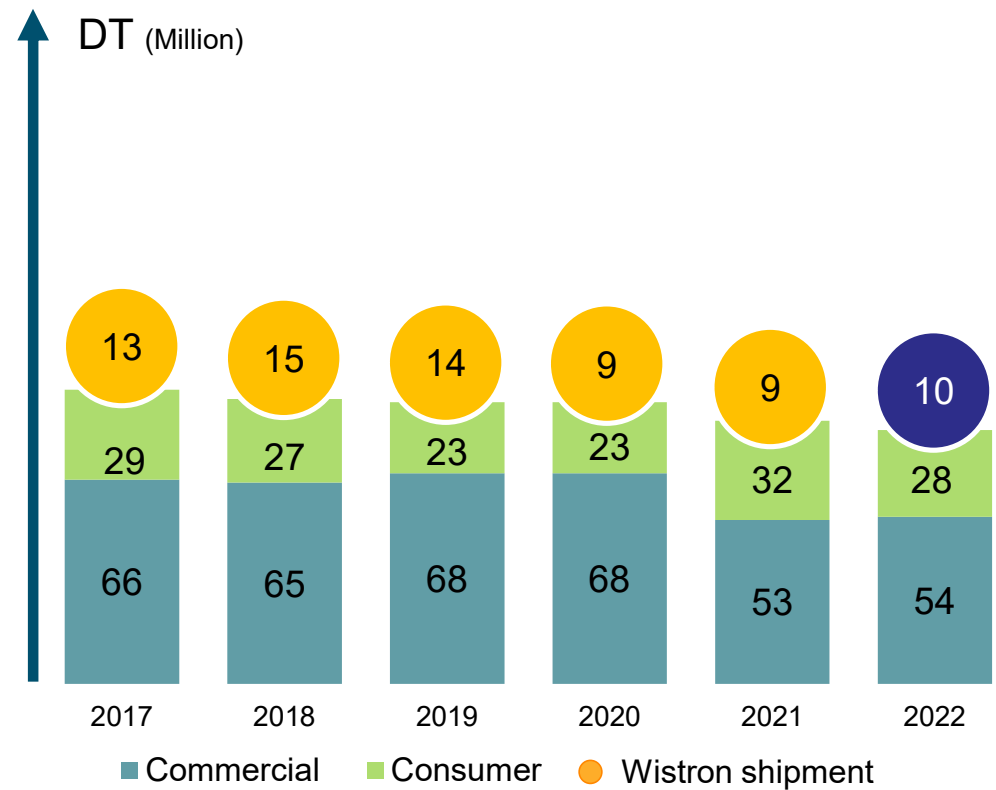
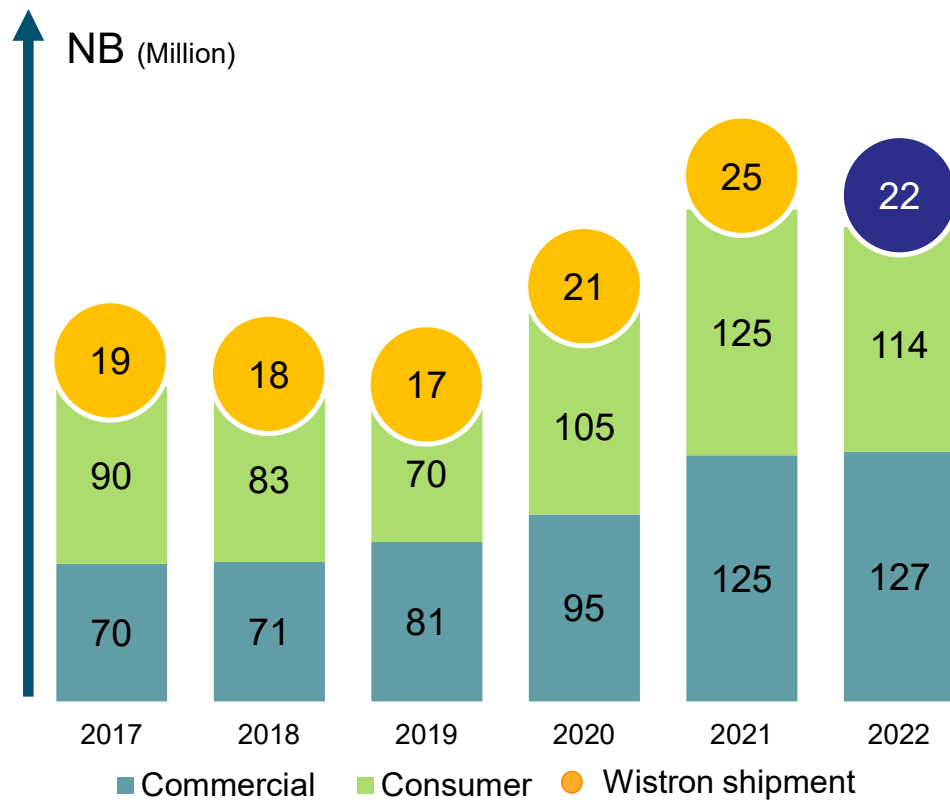


Future Investment

- Switch & Networking Products
- Automotive
- Medical
- Cloud Application

Digital Transformation

Historical PC Demand





End-to-End Solutions Offering One-Stop Shop

Design

- Software
- Industrial design
- Electronic / mechanical engineering

Manufacturing & Logistics

- Assembly services
- Quality management and control services
- Global supply chain management

After-Sales Services

- Managed customer support services
- Project / program planning

Technical Services

- LCM modules
- Recycling
- Industrial computers
- Enterprise storage

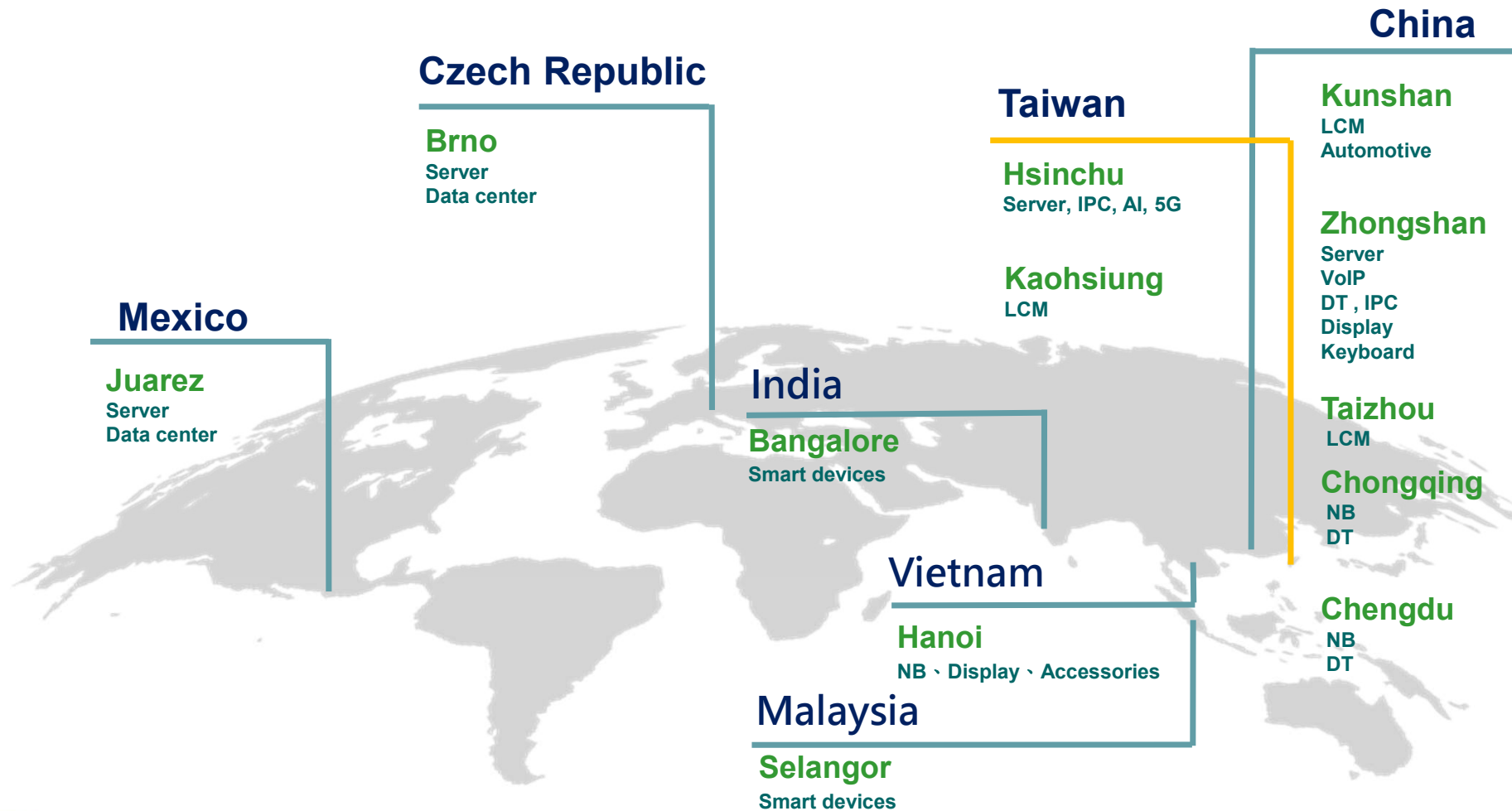


End-to-End Extensive Services from Product Concept to After-Sales Support

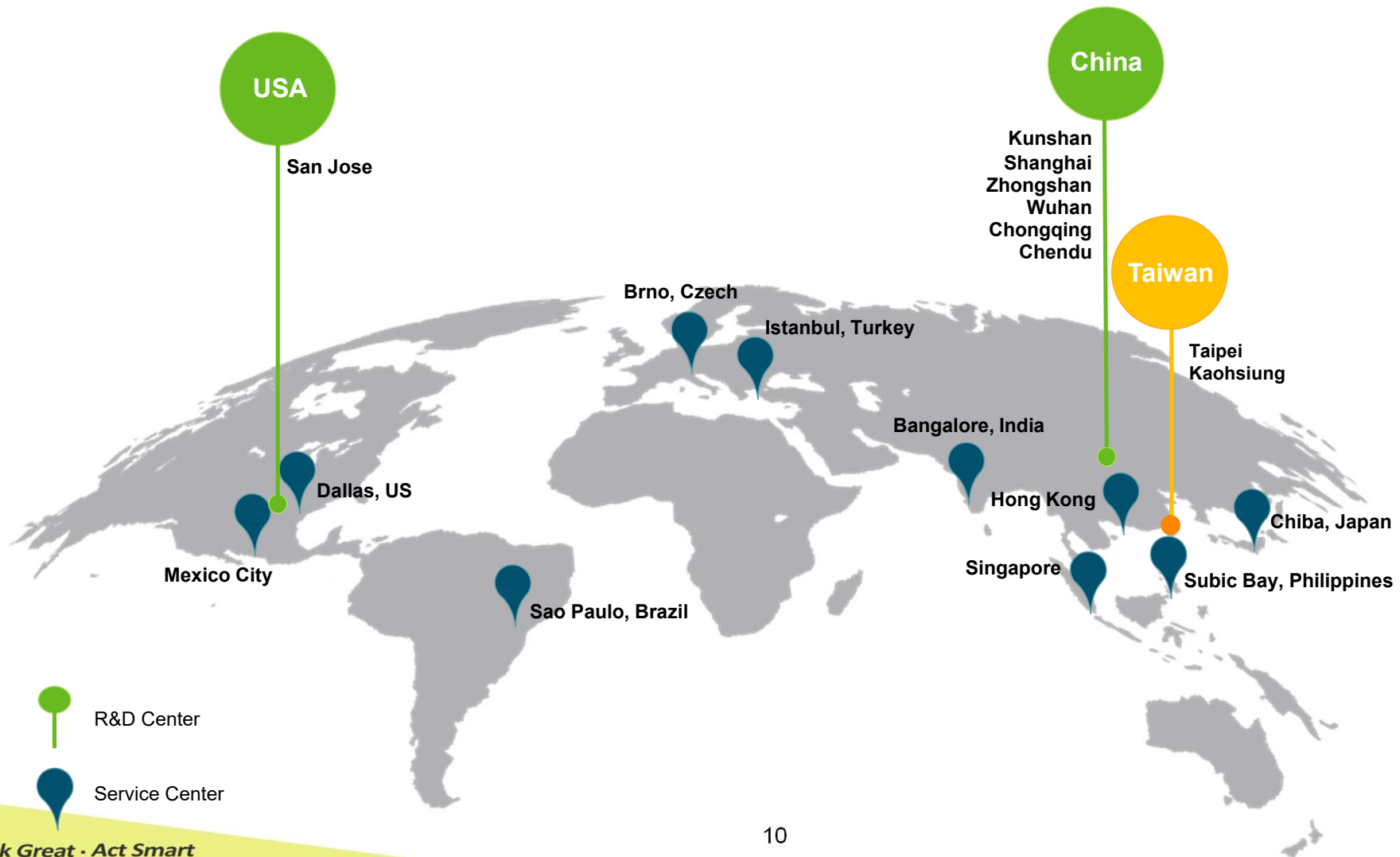


- ✓ 1,500 Software Engineers
- ✓ 8,800 Engineers
- ✓ 6,500 Patents
- ✓ 1,900 U.S.A. Utility Patents

Global Manufacturing Footprint



Global Coverage – R&D and Service Centers



Think Great - Act Smart



Wistron Group Companies



wistron

**Wistron
Corporation**

Industry-leading provider
of ICT products, services
and systems



**Wiwynn
Corporation**

The best solution provider
for customer in cloud
services business

wistron

Wistron ITS

**Wistron Information
Technology & Services
Corporation**

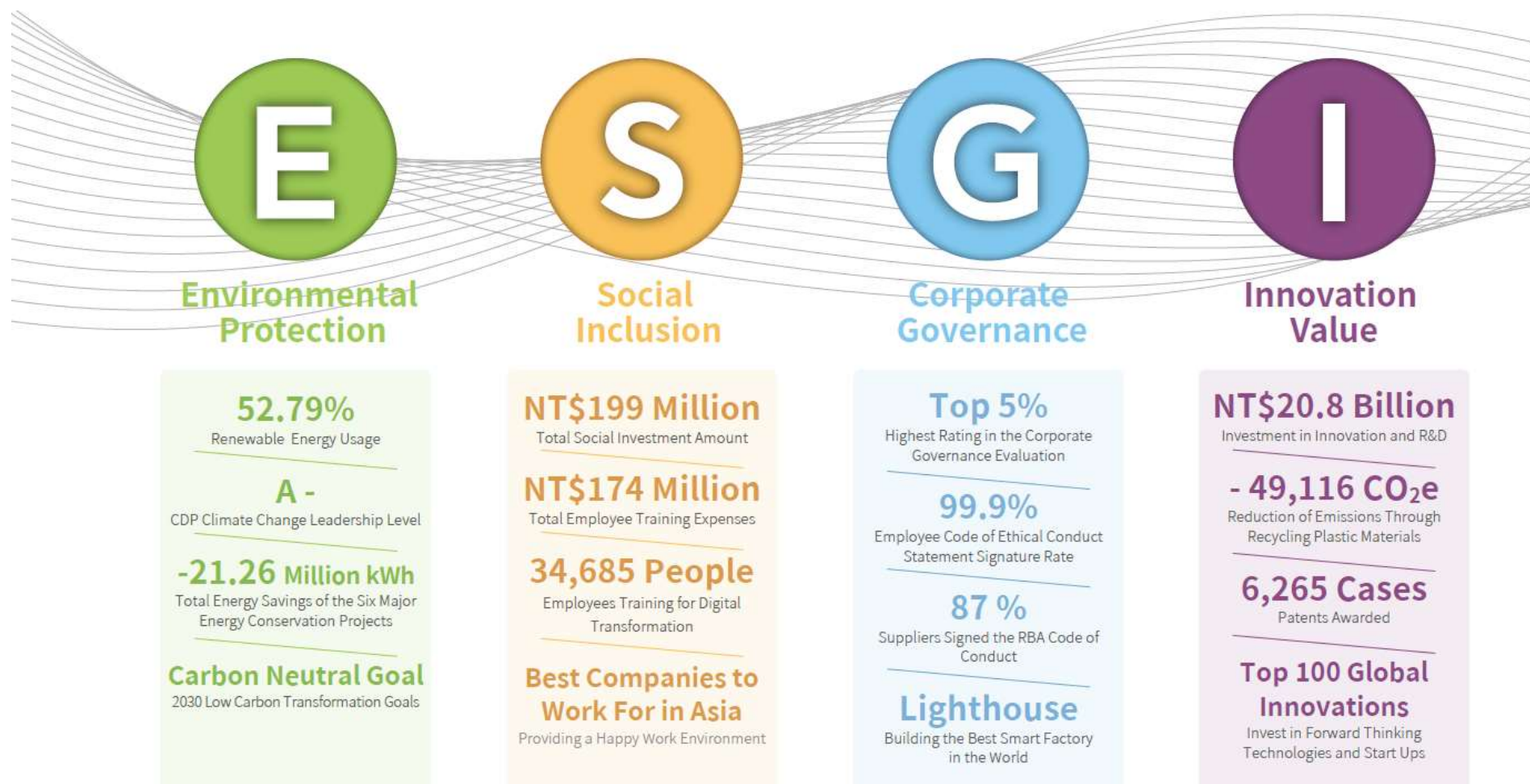
A leader in contract
software development

WNC
Wistron NeWeb Corp.

**Wistron NeWeb
Corporation**

Industry-leading provider of
broadband communications, IoT,
and automotive products

Sustainability performance highlight



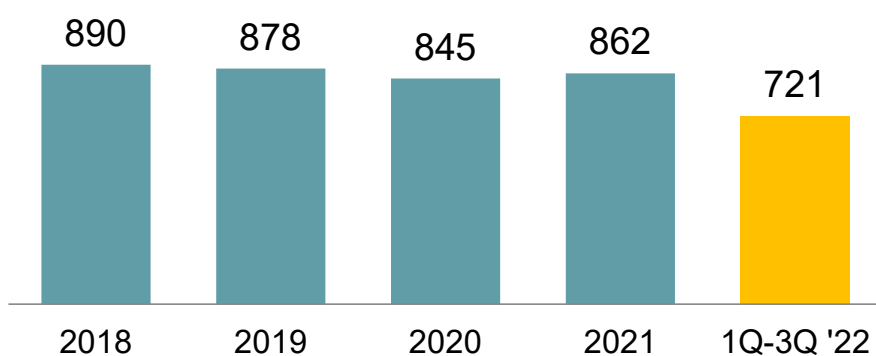
Awards and Recognition

 MSCI ESG Ratings A MSCI Emerging Market ESG Leader Index constituent stock	 CDP Climate Change Leadership Level (A-)	 臺灣證券交易所 The 7 th Corporate Governance Evaluation Top 5% of listed companies	 FTSE4Good Taiwan Index Company Taiwan Sustainability Index constituent stock FTSE4Good Emerging Market Index constituent stock FTSE Emerging Market ESG Index constituent stock	 Fortune Global 500 Top 500 global companies
 Forbes Top 2000 global listed companies	 2021 TCSA Taiwan Corporate Sustainability Awards Corporate Sustainability Report Awards - Silver Award	 CSR 天下永續公民 Excellence in Corporate Social Responsibility The 18th place in the large enterprises category	 ISS ESG Corporate Rating "Prime" Status	 ISS QualityScore – Environmental: Highest Ranking ISS QualityScore – Social: Highest Ranking
 2022 S&P Global Sustainability Awards - Bronze Class	 2022 S&P Global Sustainability Awards - Global Industry Mover	 Clarivate 2022 Top 100 Global Innovators™	 HR Asia 2021 Best Employer in Asia Award	 World Economic Forum Lighthouse (Kunshan Plant)

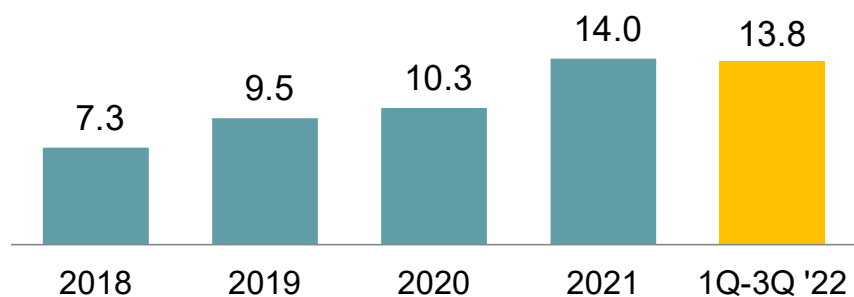


Financial Highlights - 1

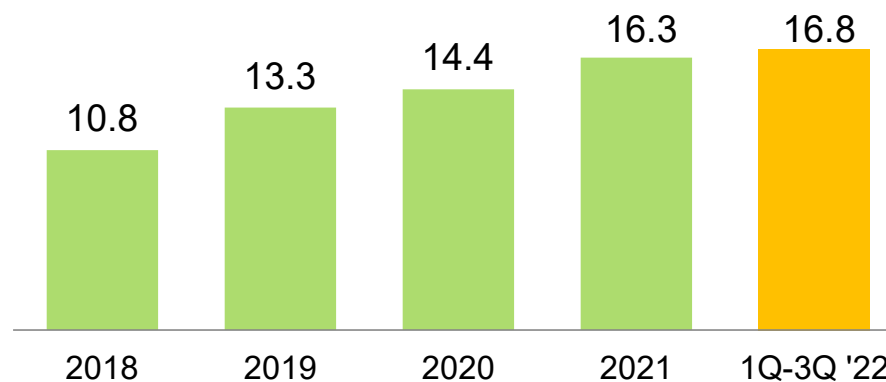
Revenue (NT\$ B)



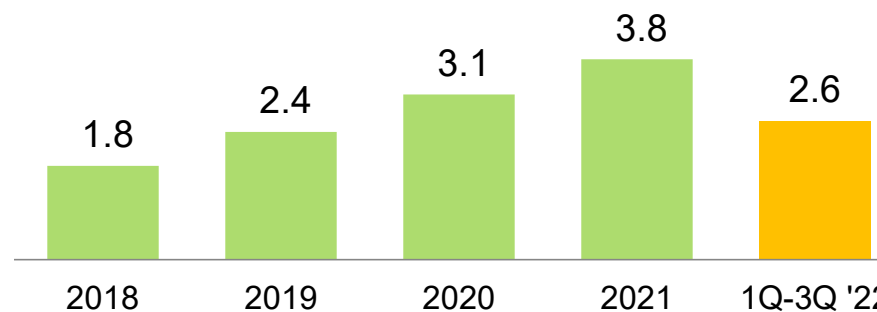
ROE (%)



Operating Income (NT\$ B)



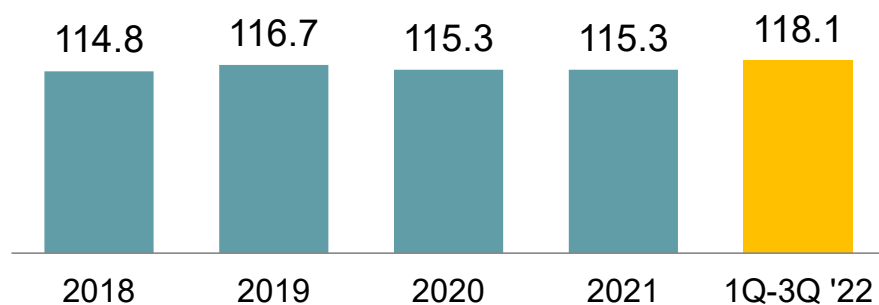
EPS (NT\$)



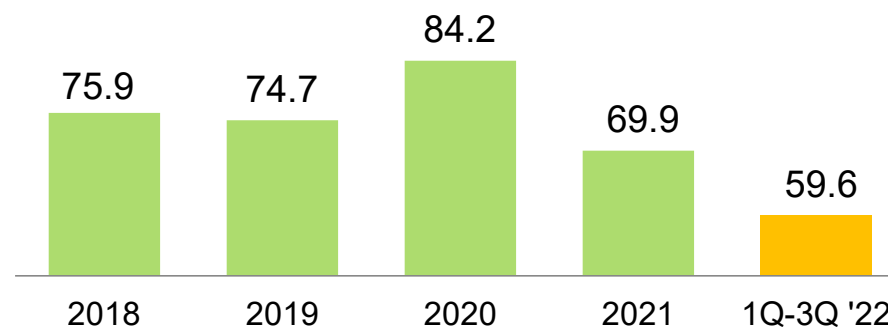


Financial Highlights - 2

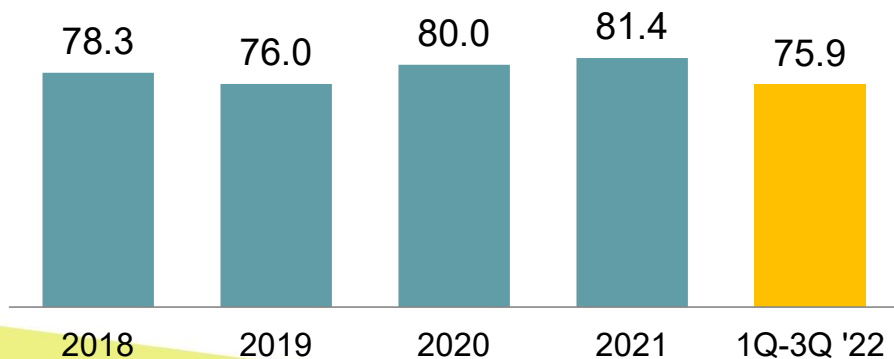
Current Ratio (%)



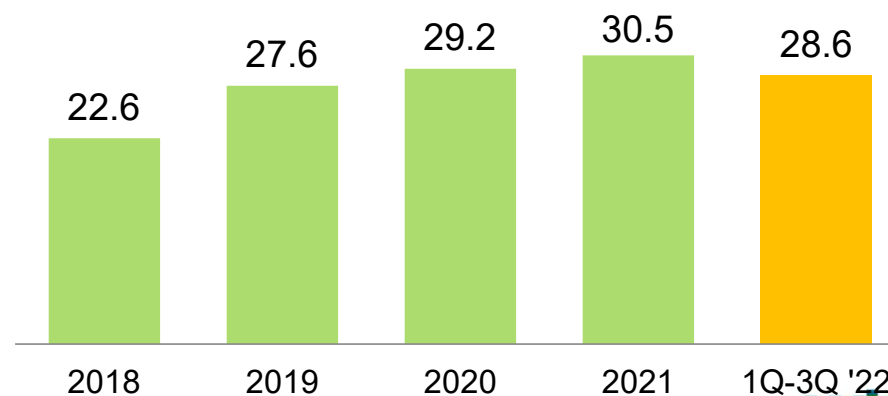
Quick Ratio (%)



Debt Ratio (%)



EBITDA (NTD\$ B)



Think Great - Act Smart



Historical Income Statement

NT\$ M	2021		2020		2019		2018	
Net Revenue	862,083		845,012		878,255		889,536	
Realized gross profit	51,135	5.9%	46,053	5.4%	42,158	4.8%	37,559	4.2%
Operating expenses								
Selling	(9,467)	-1.1%	(8,866)	-1.0%	(9,243)	-1.1%	(9,226)	-1.1%
Administrative	(4,531)	-0.5%	(3,667)	-0.4%	(3,417)	-0.4%	(3,164)	-0.4%
Research and development	(20,761)	-2.4%	(19,049)	-2.3%	(16,198)	-1.8%	(14,404)	-1.7%
Total operating expenses	(34,760)	-4.0%	(31,582)	-3.7%	(28,858)	-3.3%	(26,793)	-3.2%
Operating income	16,375	1.9%	14,471	1.7%	13,300	1.5%	10,766	1.2%
Non-operating income/(expenses)								
Interest income/(expense), net	(573)		(460)		(2,757)		(3,676)	
LT investment income/(expense), net	117		447		339		409	
Exchange gain/(loss), net	1,350		1,230		761		1,386	
Other income/(expense)	1,965		1,157		1,133		774	
PBT	19,234		16,845		12,776		9,659	
Tax	(4,506)	-23.4%	(3,937)	-23.4%	(3,050)	-23.9%	(2,374)	-24.6%
Minority interest	(4,260)		(4,226)		(2,925)		(2,377)	
PAT	10,468		8,682		6,801		4,908	
Outstanding shares (M)	2,782		2,840		2,840		2,842	



Income Statement (1Q-3Q'22 vs. 1Q-3Q'21)

NT\$ M	1Q-3Q 2022		1Q-3Q 2021		YoY
Net revenue	720,765		598,630		20.4%
Realized gross profit	47,051	6.53%	35,654	5.96%	32.0%
Selling	(8,355)	-1.16%	(6,807)	-1.14%	22.7%
Administrative	(4,039)	-0.56%	(3,051)	-0.51%	32.4%
Research & development	(17,879)	-2.48%	(14,930)	-2.49%	19.8%
Total operating expenses	(30,273)	-4.20%	(24,788)	-4.14%	22.1%
Operating Income	16,778	2.33%	10,866	1.82%	54.4%
Non-operating Income/(Expenses)					
Interest income/(expense), net	(2,181)		(193)		
LT investment income/(expense), net	483		95		
Exchange gain/(loss), net	5,470		983		
Other income/(expense)	(4,040) *		(1,237) *		
PBT	16,510		10,514		57.0%
Tax	(3,791)	-22.96%	(2,478)	-23.57%	53.0%
Minority interest	(5,632)		(2,944)		
PAT	7,086		5,092		39.2%
EPS	2.55		1.83		39.3%

- Note: Company recognized NT\$4.9 billion stock revaluation losses from Luxshare investments in both 1Q-3Q 2022 and 1Q-3Q 2021.



Income Statement (Q3'22 vs. Q2'22 and Q3'21)

NT\$ M	Q3 2022		Q2 2022		QoQ	Q3 2021		YoY
Net revenue	250,103		244,216		2.4%	220,392		13.5%
Realized gross profit	17,874	7.15%	16,381	6.71%	9.1%	12,993	5.90%	37.6%
Selling	(2,973)	-1.19%	(2,825)	-1.16%	5.2%	(2,414)	-1.10%	23.2%
Administrative	(1,591)	-0.64%	(1,334)	-0.55%	19.3%	(902)	-0.41%	76.4%
Research & development	(6,474)	-2.59%	(6,126)	-2.51%	5.7%	(5,229)	-2.37%	23.8%
Total operating expenses	(11,038)	-4.41%	(10,286)	-4.21%	7.3%	(8,545)	-3.88%	29.2%
Operating Income	6,837	2.73%	6,095	2.50%	12.2%	4,448	2.02%	53.7%
Non-operating Income/(Expenses)								
Interest income/(expense), net	(1,367)		(604)			(161)		
LT investment income/(expense), net	266		116			66		
Exchange gain/(loss), net	2,804		1,869			298		
Other income/(expense)	(603) *		634 *			(2,256) *		
PBT	7,937		8,106		-2.1%	2,395		231.4%
Tax	(1,817)	-22.89%	(1,871)	-23.08%	-2.9%	(590)	-24.63%	208.0%
Minority interest	(2,423)		(1,985)			(978)		
PAT	3,696		4,250		-13.0%	827		346.9%
EPS	1.33		1.53		-13.1%	0.30		343.3%

- Note: Company recognized NT\$1.1 billion and NT\$2.5 billion revaluation losses from Luxshare investments in Q3 2022 and Q3 2021 respectively, and an NT\$501 million revaluation gain in Q2 2022.



Balance Sheets

NT\$M	2022/9/30		2022/06/30		2021/09/30	
Cash & ST Investments	70,392	15%	61,506	13%	69,050	15%
A/R	102,450	22%	123,065	26%	148,530	32%
Inventory	189,360	40%	186,741	39%	143,301	31%
Other current Assets	28,046	6%	26,667	6%	25,577	6%
Total Current Assets	390,248	82%	397,979	83%	386,458	84%
LT equity investments	14,686	3%	14,259	3%	7,047	2%
Property, plant and equipment	49,936	10%	46,700	10%	41,047	9%
Other assets	20,730	4%	19,693	4%	25,036	5%
Total Assets	475,600	100%	478,631	100%	459,588	100%
ST Borrowing	120,650	25%	130,484	27%	127,795	28%
Current Portion of LT Debt	8,591	2%	12,039	3%	1,226	0%
A/P	141,392	30%	139,943	29%	157,499	34%
Other current liabilities	59,872	13%	64,308	13%	50,670	11%
Total Current Liabilities	330,505	69%	346,774	72%	337,190	73%
LT Debt	13,397	3%	13,041	3%	25,472	6%
Bonds payable	9,439	2%	9,438	2%	9,436	2%
Other liabilities	7,477	2%	6,842	1%	6,474	1%
Total Liabilities	360,818	76%	376,095	79%	378,572	82%
Shareholders' Equity	114,782	24%	102,536	21%	81,016	18%



Cash Flows

NT\$M	1Q-3Q 2022	1Q-3Q 2021
Cash* (Beginning of period)	70,154	66,204
Cash flow from Operation		
Consolidated PBT	16,510	10,514
Depreciation & amortization	8,368	6,773
Profit/loss of financial assets & liabilities at fair value	4,052	5,103
Changes in A/R	66,504	(22,770)
Changes in A/P	(40,650)	44,751
Changes in inventories	(10,113)	(50,219)
Others	(2,513)	(5,463)
Cash provided by operating activities	42,158	(11,311)
Cash flow from Investment		
Capex	(10,434)	(9,928)
Others	24	(3,828)
Cash provided by investing activities	(10,410)	(13,756)
Cash flow from Finance		
Increase (decrease) in ST borrowings	(32,745)	27,931
LT debt	(5,409)	6,826
Payment on cash dividends	(6,257)	(6,258)
Partial disposal of interests in subsidiaries without loss of control	7,383	-
Treasury stock transferred to employees	113	-
Change in non-controlling interests	(2,511)	(2,474)
Others	(515)	(914)
Cash provided by financing activities	(39,941)	29,553
Effect of exchange rate change & subsidiaries consolidated	8,432	(1,640)
Cash (End of period)	70,392	69,050

* Capex = Acquisition to property, plant and equipments + Addition to equity-accounted investees
+ Acquisition of financial assets at fair value through other comprehensive income
+ Additions to intangible assets



Dividend History

	2017	2018	2019	2020	2021
Cash (NT\$)	1.2	1.5	2.0	2.2	2.2
Stock (NT\$)	0.3	-	-	-	-
EPS (NT\$)	1.48	1.76	2.40	3.10	3.76
Cash Dividend Payout (%)	81%	85%	83%	71%	59%
Total Dividend Payout (%)	101%	85%	83%	71%	59%