

Wistron Corporation

Investor Presentation

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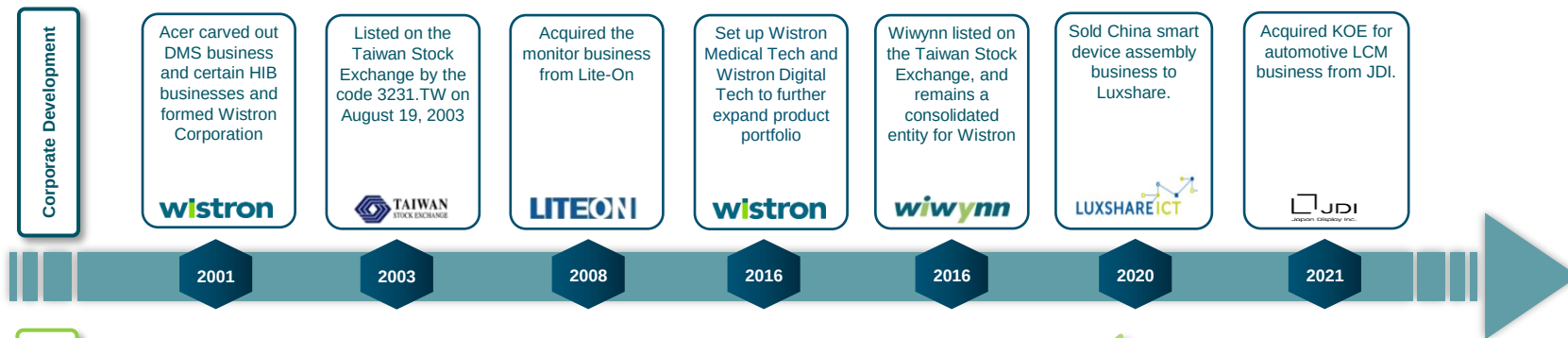
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Corporate Overview

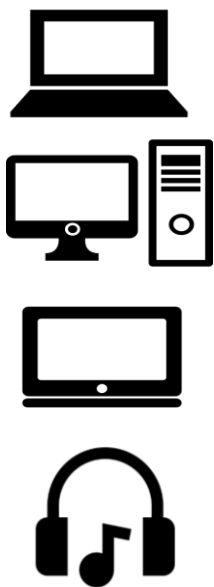


Financial Snapshot

NT\$ B	2017	2018	2019	2020	2021	2022
Revenue	836.1	889.5	878.3	845.0	862.0	984.6
Gross Profit	31.6 3.8%	37.6 4.2%	42.2 4.8%	46.0 5.4%	51.1 5.9%	69.7 7.1%
Operating Profit	5.9 0.7%	10.8 1.2%	13.3 1.5%	14.4 1.7%	16.4 1.9%	27.4 2.8%
Net Profit	3.9 0.5%	4.9 0.6%	6.8 0.8%	8.6 1.0%	10.5 1.2%	11.1 1.1%

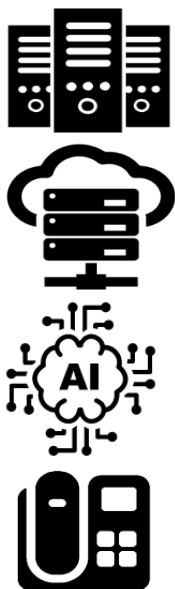
► A Technology Powerhouse for ICT Products

Client Products



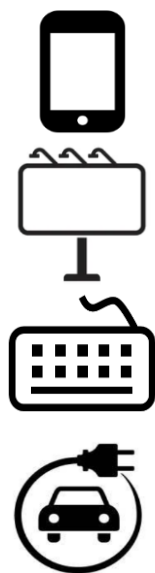
NB, DT, Monitor,
Peripherals, Audio Devices

Enterprise & Networking



Server, Storage, GPU Server,
GPU Accelerator Card
Switch, Router, VoIP

Industrial & Automotive



Smart devices, IPC,
Enterprise Mobility,
Professional Display
Automotive, Components

Service & Recycling



Repair and
Spare Parts Services
Technical support
Recycling Solutions

► Wistron Business & Product Strategies

Core Business



Client Compute

Notebook
Desktop
Monitor
Docking
Unified Communications
Audio Devices



Enterprise Compute

Server
Storage

Growth Platforms



Industrial Compute

IPC
Network Security
Health Caring
Factory Automation
Enterprise Mobility



AI Compute

GPU Server and GPU Accelerator Card



After Services

Repair and Spare Parts Services

Next Engines



Network Compute

Switch & Router



Professional Display Solutions

Premium Digital Signage Solutions



Recycling

Plastic & Battery Recycling



Smart Life Compute

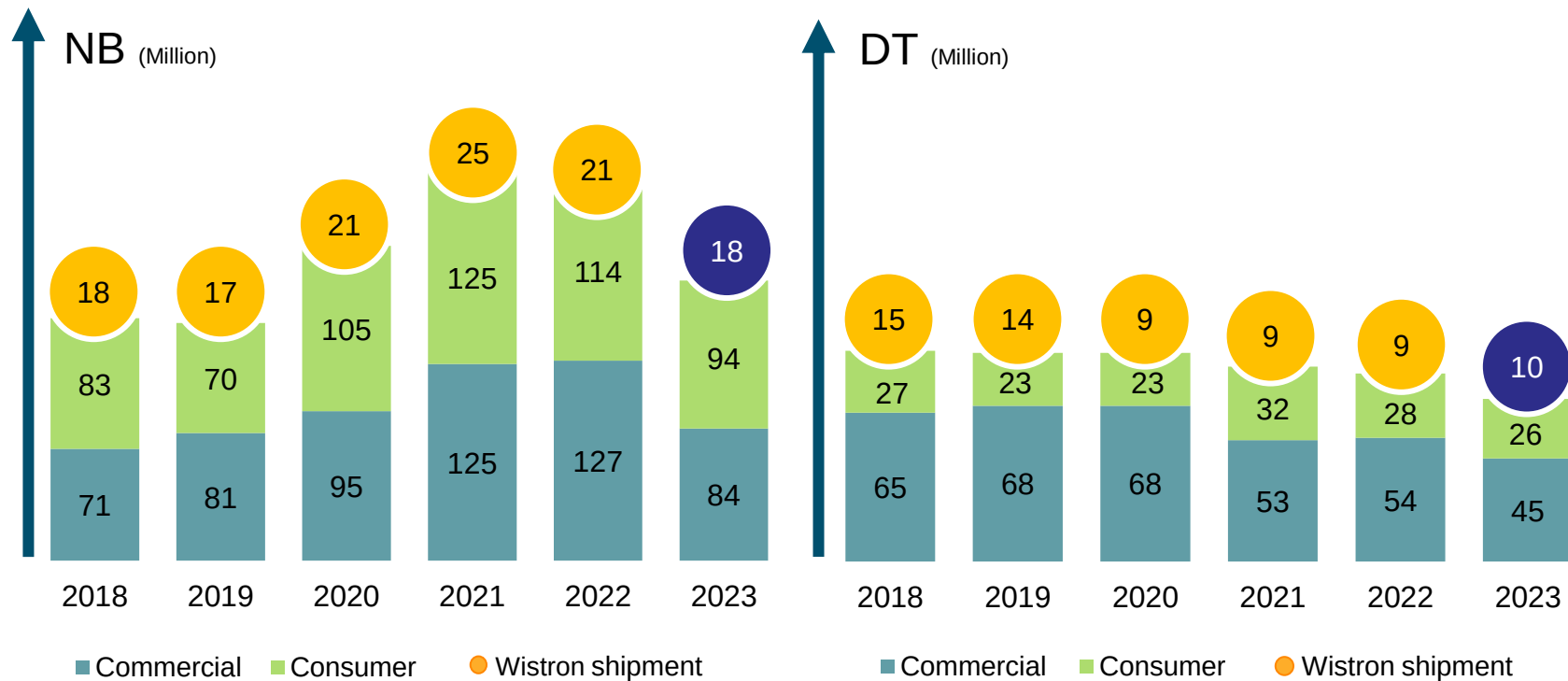
Smart Home, Smart Retail, Smart Energy



Automotive Compute

Smart Cockpits

Historical PC Demand



► End-to-End Solutions Offering One-Stop Shop

Design

- Software
- Industrial design
- Electronic / mechanical engineering



Manufacturing & Logistics

- Assembly services
- Quality management and control services
- Global supply chain management



After-Sales Services

- Managed customer support services
 - Project / program planning



Technical Services

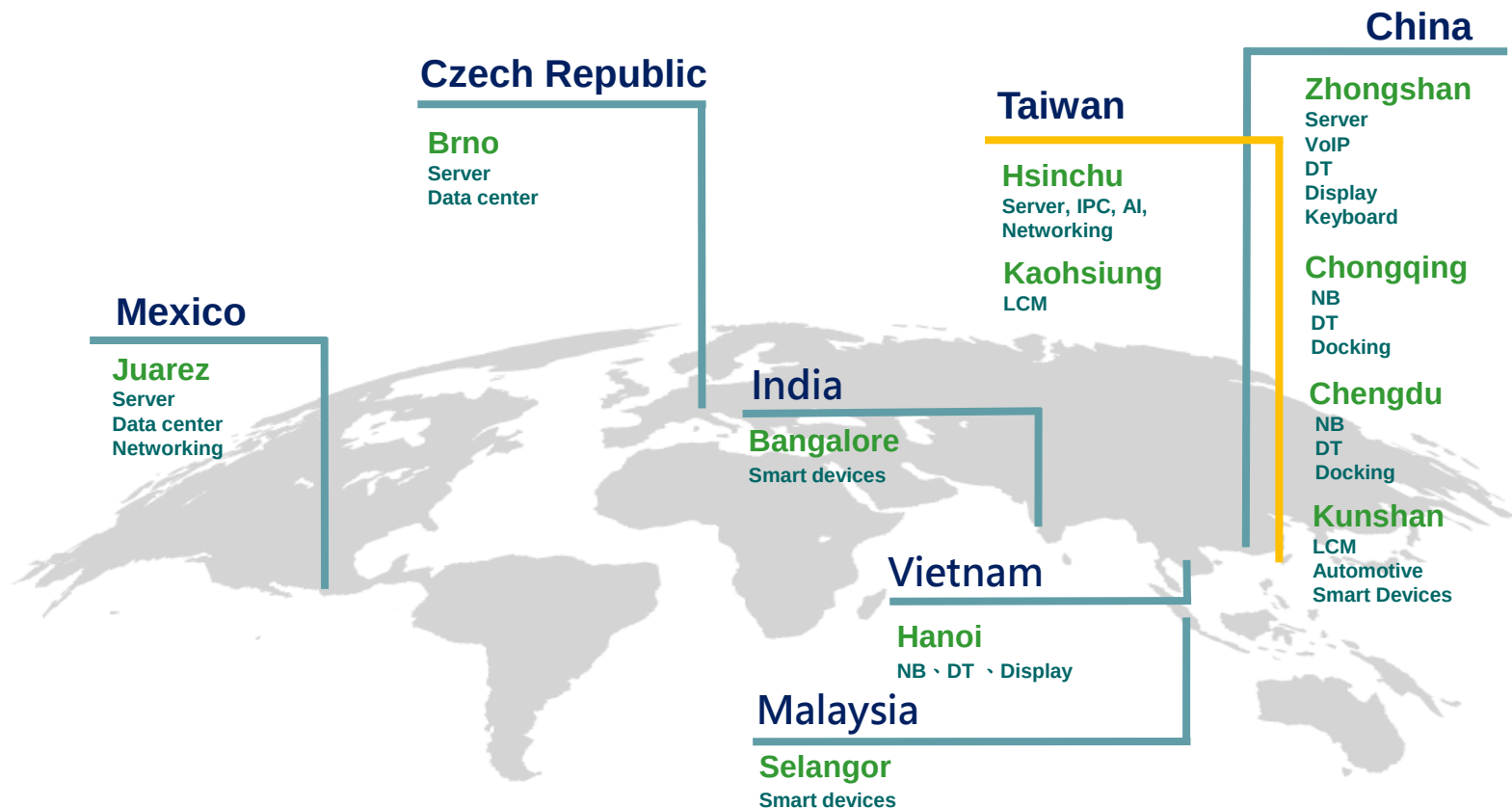
- LCM modules
- Recycling
- Industrial computers
- Enterprise storage



► End-to-End Extensive Services from Product Concept to After-Sales Support



► Global Manufacturing Footprint



► Global Coverage – R&D and Service Centers



► Wistron Group Companies

wistron

**Wistron
Corporation**

Industry-leading provider
of ICT products, services
and systems



**Wiwynn
Corporation**

The best solution
provider
for customer in cloud
services business

wistron
Wistron ITS

**Wistron Information
Technology & Services
Corporation**

A leader in contract
software development

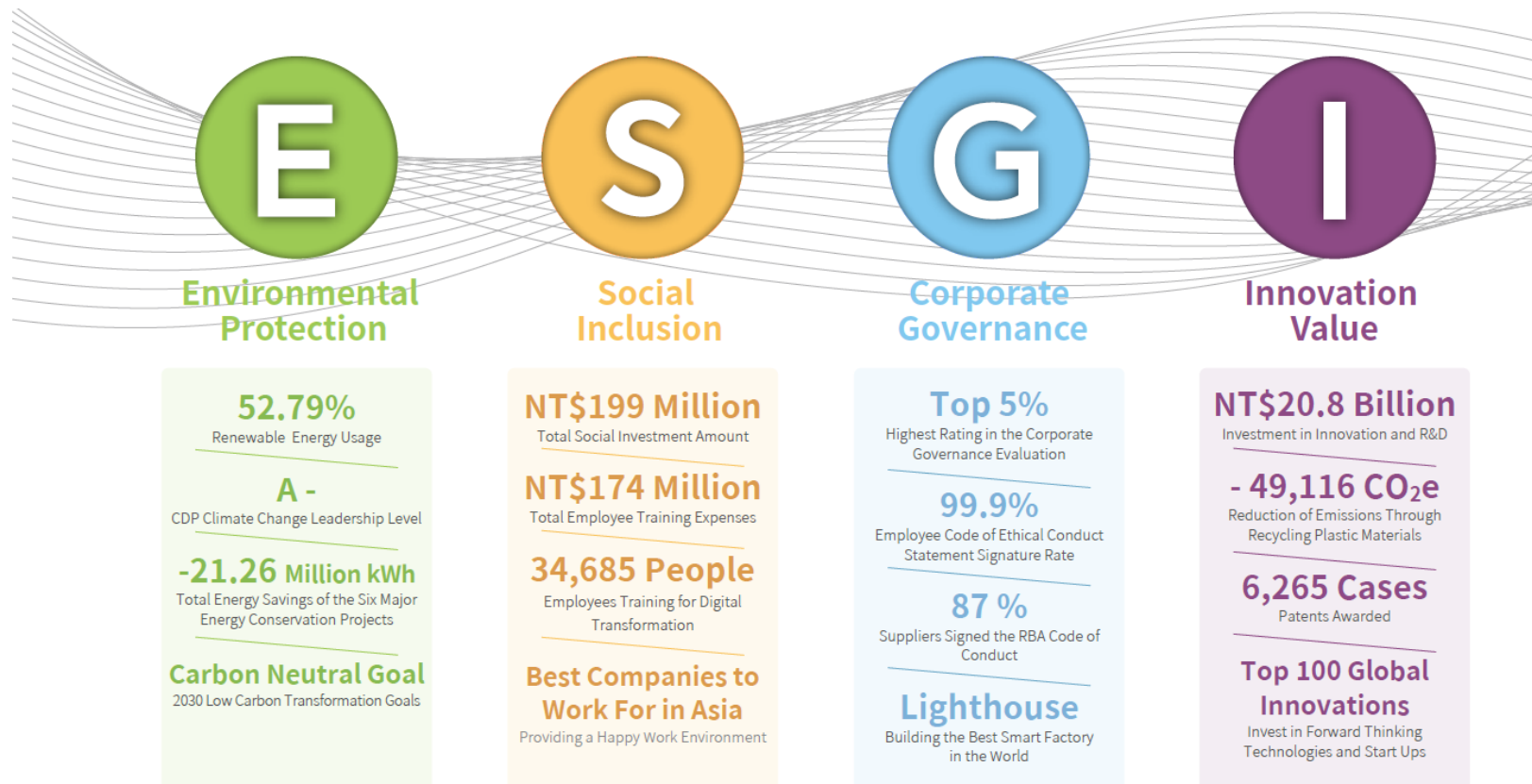
WNC
Wistron NeWeb Corp.

**Wistron NeWeb
Corporation**

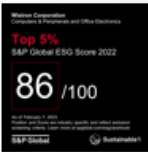
Industry-leading provider of
broadband communications, IoT,
and automotive products



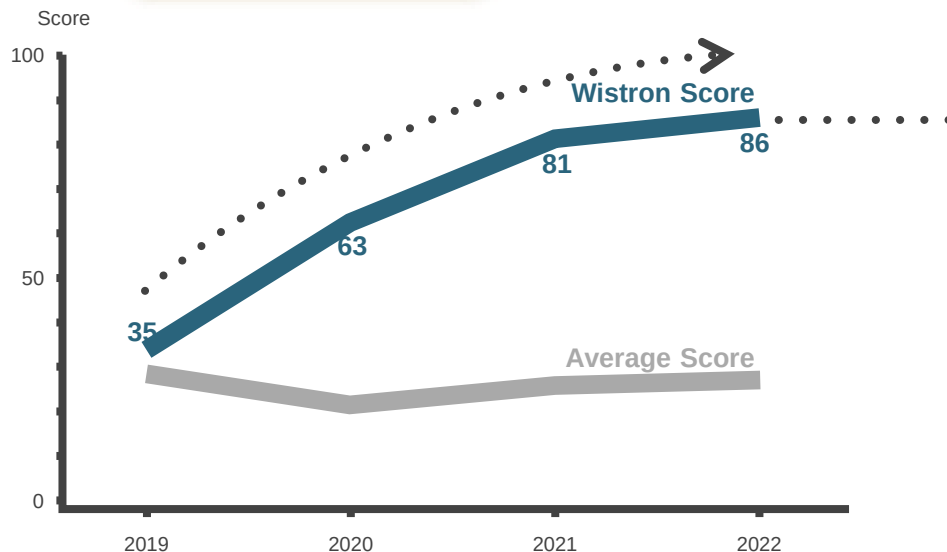
► Sustainability performance highlight



ESG & Digital Transformation Recognitions

 S&P Global ESG Score Top 5%	 S&P Global Industry Mover	 Top 100 Global Innovators 2023	Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA DJSI Emerging Market Index Constituent Stocks	 CDP Climate Change Leadership Level (A)
 MSCI ESG Ratings A MSCI Emerging Market ESG Leader Index Constituent Stock	 2021 TCSA Taiwan Corporate Sustainability Awards Corporate Sustainability Report Awards - Platinum Award	 Excellence in Corporate Social Responsibility The 4th Place in the Large Enterprises Category	Corporate ESG Performance RATED BY ISS ESG Prime ISS ESG Corporate Rating "Prime" Status	 ISS QualityScore – Environmental: Highest Ranking ISS QualityScore – Social: Highest Ranking
 Fortune Global 500 Top 500 Global Companies	 Forbes Top 2000 Global Listed Companies	 臺灣證券交易所 The 7th Corporate Governance Evaluation Top 5% of Listed Companies	 WKS WMY Best Companies to Work for in Asia 2022	 FTSE4Good TIP Taiwan ESG Index FTSE4Good Taiwan Index Company Taiwan Sustainability Index Constituent Stock FTSE4Good Emerging Market Index Constituent Stock FTSE Emerging Market ESG Index Constituent Stock

► Constituent of Dow Jones Sustainability Indices



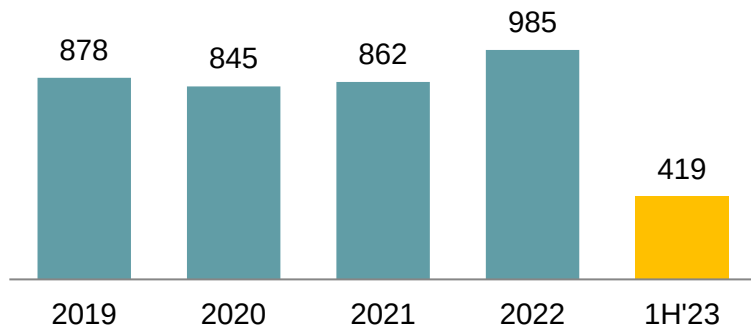
Computers & Peripherals and Office Electronics

Score	Company Name
88	HP Inc.
86	Wistron Corporation
86	Acer Incorporated
86	Hewlett Packard Enterprise Company
86	Ricoh Company, Ltd.
84	Lite-On Technology Corporation
82	Konica Minolta, Inc.
76	FUJIFILM Holdings Corporation
71	ASUSTeK Computer Inc.
69	Xerox Holdings Corporation

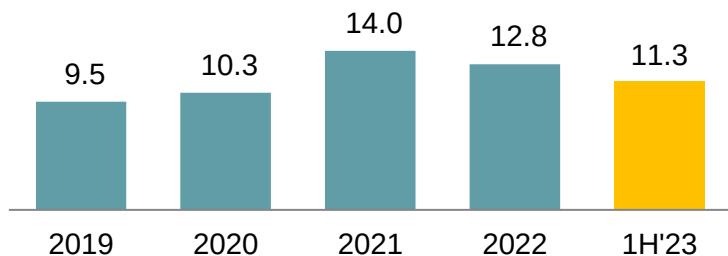


Financial Highlights - 1

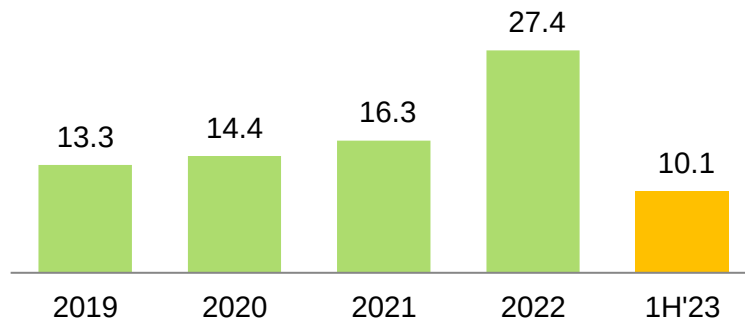
Revenue (NT\$ B)



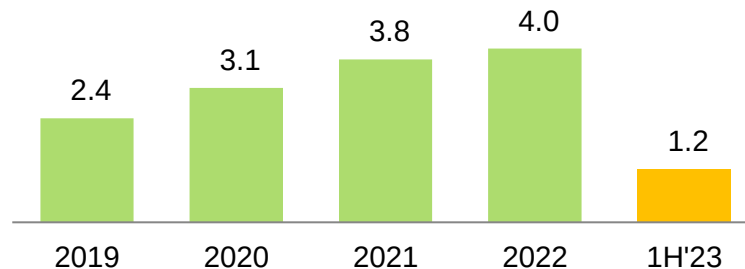
ROE (%)



Operating Income (NT\$ B)



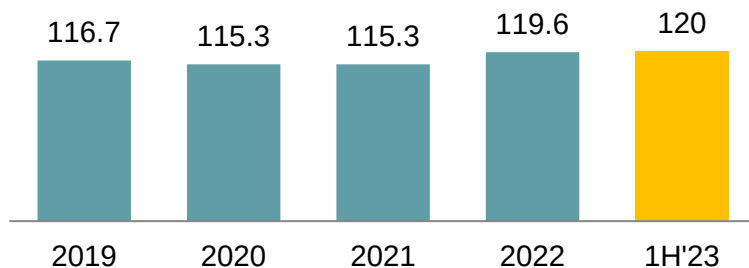
EPS (NT\$)



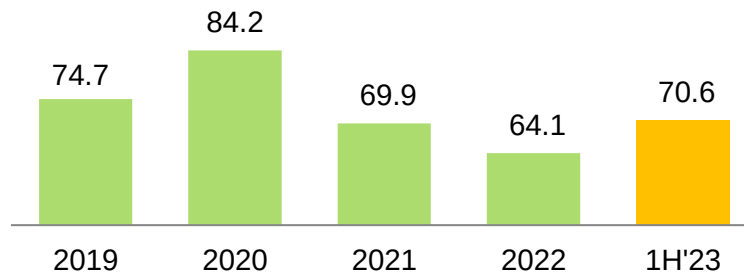


Financial Highlights - 2

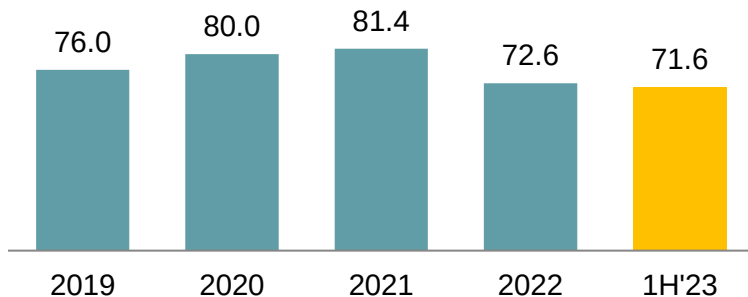
Current Ratio (%)



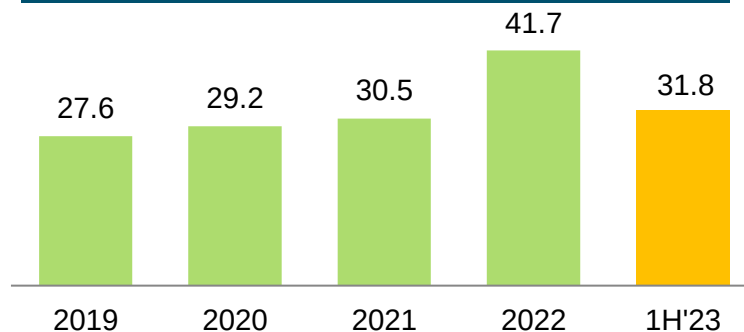
Quick Ratio (%)



Debt Ratio (%)



EBITDA (NTD\$ B)





Historical Income Statement

NT\$ M	2022		2021		2020		2019		2018	
Net Revenue	984,619		862,083		845,012		878,255		889,536	
Realized gross profit	69,729	7.1%	51,135	5.9%	46,053	5.4%	42,158	4.8%	37,559	4.2%
Selling	(11,433)	-1.2%	(9,467)	-1.1%	(8,866)	-1.0%	(9,243)	-1.1%	(9,226)	-1.1%
Administrative	(5,815)	-0.6%	(4,531)	-0.5%	(3,667)	-0.4%	(3,417)	-0.4%	(3,164)	-0.4%
Research and development	(25,008)	-2.5%	(20,761)	-2.4%	(19,049)	-2.3%	(16,198)	-1.8%	(14,404)	-1.7%
Total operating expenses	(42,257)	-4.3%	(34,760)	-4.0%	(31,582)	-3.7%	(28,858)	-3.3%	(26,793)	-3.2%
Operating income	27,472	2.8%	16,375	1.9%	14,471	1.7%	13,300	1.5%	10,766	1.2%
Non-operating income/(expenses)										
Interest income/(expense), net	(3,998)		(573)		(460)		(2,757)		(3,676)	
LT investment income/(expense), net	776		117		447		339		409	
Exchange gain/(loss), net	3,664		1,350		1,230		761		1,386	
Other income/(expense)	(3,203)		1,965		1,157		1,133		774	
PBT	24,711		19,234		16,845		12,776		9,659	
Tax	(5,693)	-23.0%	(4,506)	-23.4%	(3,937)	-23.4%	(3,050)	-23.9%	(2,374)	-24.6%
Minority interest	(7,855)		(4,260)		(4,226)		(2,925)		(2,377)	
PAT	11,162		10,468		8,682		6,801		4,908	
Outstanding shares (M)	2,901		2,782		2,840		2,840		2,842	
EPS	4.01		3.76		3.10		2.40		1.76	



Income Statement (1H'23 vs. 1H'22)

NT\$ M	1H 2023		1H 2022		YoY
Net revenue	419,477		470,662		-10.9%
Realized gross profit	30,529	7.28%	29,177	6.20%	4.6%
Selling	(5,354)	-1.28%	(5,382)	-1.14%	-0.5%
Administrative	(3,292)	-0.78%	(2,448)	-0.52%	34.5%
Research & development	(11,824)	-2.82%	(11,405)	-2.42%	3.7%
Total operating expenses	(20,470)	-4.88%	(19,235)	-4.09%	6.4%
Operating Income	10,059	2.40%	9,942	2.11%	1.2%
Non-operating Income/(Expenses)					
Interest income/(expense), net	(3,233)		(814)		
LT investment income/(expense), net	257		217		
Exchange gain/(loss), net	1,201		2,666		
Other income/(expense)	520 *		(3,438)		
PBT	8,804		8,573		2.7%
Tax	(2,047)	-23.25%	(1,974)	-23.03%	3.7%
Minority interest	(3,324)		(3,209)		
PAT	3,432		3,390		1.2%
EPS	1.23		1.22		0.8%

Note: the company recognized a revaluation gain of NT\$174 million from Luxshare investments in 1H'23 and a revaluation loss of NT\$ 3.9 billion in 1H'22.

Income Statement (Q2'23 vs. Q1'23 and Q2'22)

NT\$ M	Q2 2023		Q1 2023		QoQ	Q2 2022		YoY
Net revenue	207,477		212,000		-2.1%	244,216		-15.0%
Realized gross profit	15,677	7.56%	14,852	7.01%	5.6%	16,381	6.71%	-4.3%
Selling	(2,665)	-1.28%	(2,689)	-1.27%	-0.9%	(2,825)	-1.16%	-5.7%
Administrative	(1,586)	-0.76%	(1,705)	-0.80%	-7.0%	(1,334)	-0.55%	18.9%
Research & development	(6,091)	-2.94%	(5,733)	-2.70%	6.2%	(6,126)	-2.51%	-0.6%
Total operating expenses	(10,342)	-4.98%	(10,128)	-4.78%	2.1%	(10,286)	-4.21%	0.5%
Operating Income	5,335	2.57%	4,723	2.23%	13.0%	6,095	2.50%	-12.5%
Non-operating Income/(Expenses)								
Interest income/(expense), net	(1,567)		(1,665)			(604)		
LT investment income/(expense), net	183		74			116		
Exchange gain/(loss), net	1,517		(316)			1,869		
Other income/(expense)	709 *		(189) *			634 *		
PBT	6,177		2,627		135.1%	8,106		-23.8%
Tax	(1,441)	-23.33%	(607)	-23.11%	137.4%	(1,871)	-23.08%	-23.0%
Minority interest	(1,478)		(1,846)			(1,985)		
PAT	3,258		174		1772.4%	4,250		-23.3%
EPS	1.16		0.06		1833.3%	1.53		-24.2%

Note: the company recognized a revaluation gain of NT\$535 million and NT\$501 million from Luxshare investments in Q2 2023 and Q2 2022, as well as a revaluation loss of NT\$361 million in Q1 2023.

Balance Sheets

NT\$ M	2023/06/30		2023/03/31		2022/06/30	
Cash & ST Investments	61,765	14%	60,149	14%	61,506	13%
A/R	126,166	28%	102,790	24%	123,065	26%
Inventory	139,237	31%	147,874	35%	186,741	39%
Other current Assets	23,839	5%	22,031	5%	26,667	6%
Total Current Assets	351,006	79%	332,844	78%	397,979	83%
LT equity investments	16,678	4%	16,423	4%	14,259	3%
Property, plant and equipment	54,205	12%	52,873	12%	46,700	10%
Other assets	24,635	6%	24,058	6%	19,693	4%
Total Assets	446,524	100%	426,198	100%	478,631	100%
ST Borrowing	110,922	25%	111,885	26%	130,484	27%
Current Portion of LT Debt	8,011	2%	13,389	3%	12,039	3%
A/P	105,584	24%	100,642	24%	139,943	29%
Other current liabilities	68,071	15%	58,060	14%	64,308	13%
Total Current Liabilities	292,588	66%	283,976	67%	346,774	72%
LT Debt	19,894	2%	4,334	1%	13,041	3%
Bonds payable	9,441	2%	9,440	2%	9,438	2%
Other liabilities	8,252	2%	7,486	2%	6,842	1%
Total Liabilities	330,175	74%	305,236	72%	376,095	79%
Shareholders' Equity	116,349	26%	120,962	28%	102,536	21%



Cash Flows

NT\$ M	2023 1H	2022 1H
Cash* (Beginning of period)	66,337	70,154
Cash flow from Operation		
Consolidated PBT	8,803	8,573
Depreciation & amortization	6,102	5,410
Profit/loss of financial assets & liabilities at fair value	(132)	3,489
Changes in A/R	(25,310)	42,603
Changes in A/P	(3,972)	(35,740)
Changes in inventories	19,073	(16,252)
Others	(7,054)	(1,663)
Cash provided by operating activities	(2,490)	6,420
Cash flow from Investment		
Capex	(7,578)	(7,159)
Others	(2,797)	(1,131)
Cash provided by investing activities	(10,375)	(8,290)
Cash flow from Finance		
Increase (decrease) in ST borrowings	(3,854)	(18,479)
LT debt	11,374	(1,110)
Partial disposal of interests in subsidiaries without loss of control	-	7,383
Treasury stock transferred to employees	68	-
Others	465	(414)
Cash provided by financing activities	8,053	(12,620)
Effect of exchange rate change & subsidiaries consolidated	240	5,843
Cash (End of period)	61,765	61,506

* Capex = Acquisition to property, plant and equipments + Addition to equity-accounted investees
+ Acquisition of financial assets at fair value through other comprehensive income

Dividend History

	2018	2019	2020	2021	2022
Cash (NT\$)	1.5	2.0	2.2	2.2	2.6
Stock (NT\$)	-	-	-	-	-
EPS (NT\$)	1.76	2.40	3.10	3.76	4.01
Cash Dividend Payout (%)	85%	83%	71%	59%	65%
Total Dividend Payout (%)	85%	83%	71%	59%	65%